

CRE Core Concepts Series

Teaching the fundamentals of commercial real estate and concepts from the four primary property types.

The CRE Core Concepts Series (CCS) is designed to bring together a faculty of industry leaders and top producers to teach the fundamentals of commercial real estate. Five courses are offered over three weeks, allowing students to concurrently tend to business while learning. A certificate of completion is awarded to students who attend **all five classes**, but students are welcome to sign-up for individual courses as well.

These courses are intended for those relatively new to commercial real estate, or experienced brokers interested in learning more about a specific area. Brokers, developers, property managers, broker coordinators, and marketing managers will benefit from the course materials. Real estate licenses are not required as a prerequisite, unless receiving CE-credit.

Registration Fees

5 Courses: \$650 CRCBR Members
\$900 Non-Members

1 Course: \$135 CRCBR Members
\$185 Non-Members

Referral Partnership Program

CRCBR has a Referral Partnership Program with several participating boards within NC and SC. If you are referred by one of the participating boards, please list your local board in the space provided on the registration form.

Class Dates

Thursday, February 1, 2024

8:30am-12:30pm

Fundamentals of Commercial Real Estate (CE Approved Elective)

Instructor: Cindy Chandler, CRE, CCIM, The Chandler Group

Thursday, February 8, 2024

8:00am-10:00am

Industrial

Instructors: Anne Johnson, CBRE and Jon Morris, Beacon Partners

10:30am-12:30pm

Office

Instructors: Jessica Brown, Cushman & Wakefield; André Collins, CCIM, First & Early Partners and Jubal Early, First & Early Partners

Tuesday, February 13, 2024

8:00am-10:00am

Land

Instructors: Justin Holofchak, MPV Properties and Bailey W. Patrick, MPV Properties

10:30am-12:30pm

Retail

Instructor: Keely Hines, Foundry Commercial

Instructors



Jessica Brown
Cushman & Wakefield



Cindy Chandler,
CRE, CCIM
Cindy Chandler Group



André
Collins, CCIM
First & Early Partners



Jubal Early
First & Early Partners



Keely Hines
Foundry Commercial



Justin Holofchak
MPV Properties



Anne Johnson
CBRE



Jon Morris
Beacon Partners



Bailey W. Patrick
MPV Properties

Attendance Policy

A certificate of completion is awarded to students who complete the entire series of five classes. Continuing education classes require attendance for the entire four hours in order to receive NCREC credit. No partial credit will be given. Non-members who join CRCBR within 90 days of completing the program will receive \$100 credit towards the membership initiation fee (if all membership qualifications are met).

Refund Policy

Refunds will be offered for class cancellations if notice is received, in writing, three (3) business days prior to the class at info@crcbr.org.

Transfers

Classes are transferable only to other courses in this series.

No-Shows

If you are registered for a class and you do not attend or cancel/transfer before hand, you forfeit your registration fee and class materials. To avoid being a "no-show," please contact the CRCBR office with any transfers or cancellations before the day of the class.

Inclement Weather Policy

In case of inclement weather, CRCBR will follow Charlotte Mecklenburg's school closing guidelines. If the school system is closed, classes will not be held. Go to www.cms.k12.nc.us to find out up-to-date school closing information. You may also call CRCBR's offices at 704-377-8982 x102 for an official cancellation notice. CRCBR will reschedule courses in case of inclement weather.