

CRCBR

CHARLOTTE REGION | COMMERCIAL
BOARD OF REALTORS®



ANNUAL REPORT

2023

crcbr.org





PRESIDENT'S MESSAGE

As we close 2023, CRCBR remains stronger than ever while serving as the voice of the commercial real estate industry in the greater Charlotte region. Our leadership chose to invest in growth as we celebrated our 30th year:

- **Community Give Back** - Partnering with the Catawba Lands Conservancy (CLC), hosting a community service project and educating members on ways to enhance our community, plus supporting of four scholarships, and creating a Legacy Fund to enhance future leadership development activities.
- **Young Professionals Network (YPN)** – Focusing on young professionals 40 and under (or young at heart) to gather and build their CRE network.
- **Educating For Success** - Developing back-to-the-basics education. Watch for the launch of a Core Concepts Series in February, exclusively focused on the CRE market segments taught by our members with real-life experience, knowledge and emphasis on raising the excellence of commercial real estate.
- **Engagement at All Levels of Membership** - Featuring the Circle of Excellence program (newly updated), a DEI panel, continuing education geared towards CRE, Breakfast with Brokers, 30th anniversary party at Goldie's, Charlotte Football Club outing, Knight's Game with CCIM and the annual meeting.
- **Amplify Communications** - Elevating our messaging to our members and the community with increased social media engagement, discussions with CMPD on broker safety and building tools for better engagement.

I want to give a special thanks to the executive committee, board, committee chairs, committee members, Industry Partners, volunteers, sponsors and THM who made this year possible. It is an honor to serve as your president and I hope the energy we put into this organization positions us for a better future together.

Thank you,

Kim Kendall
2023 CRCBR President

A LOOK BACK AT 2023

1000 CRCBR Members



CBC/BROKERS
109



Industry Partners
42



Resource
80



Public
11



OVER 1000 ATTENDEES

at 30 in-person events &
15 virtual events



39 ALLIANCE SPONSORS

Supporting CRCBR's mission



\$14,483

raised for RPAC & CRE-
PAC by 297 contributors

375+ Subscribers to SiteIndex with



5,109 Active Listings



43,617 Properties

2023 OFFICERS & DIRECTORS

OFFICERS

President - Kim Kendall, CCIM, SIOR, Colliers International

President - Elect - Marshall Williamson, Lincoln Harris

Vice President - Zach McLaren, SIOR, Cresa Carolinas

Secretary - Matt Treble, Cushman & Wakefield

Treasurer - Ryan Thompson, Childress Klein

Immediate Past President - Brett Gray, Cushman & Wakefield

Executive Vice President - Theresa Burnett, CRCBR

DIRECTORS-AT-LARGE

Donna Adams, Adams Commercial Real Estate Services | Andre Collins, First & Early Partners | Pete Frandano, MECA Commercial Real Estate | Matt Greer, JLL | William Hodges, Piedmont Capital | Chandler Knox, SIOR, Park Commercial Real Estate | Mackenzie Moser, The Moser Group | Frank Sproviero, One Alliance Company | Alex Mann, Thrift Commercial Real Estate | Terry Martin, Vari | Andi Peretsman, Childress Klein | Erin Shaw, Beacon Partners | Van Southard, Heritage Ventures, Inc. | Karah Tanneberger, Foundry Commercial | Tripp Guin, TRIPP Commercial

SITEINDEX BOARD

President - Kim Kendall CCIM, SIOR, Colliers International

President-Elect - Marshall Williamson, Lincoln Harris

Secretary - Henry Lobb, Avison Young

Treasurer - Grant Keyes, Stream Realty Partners

Director - Andre Collins, First & Early Partners

CONGRATULATIONS 2023 LEADERSHIP CLASS

Holden Brayboy, Stream Realty Partners

Emily Cline, MW Commercial Realty, LLC

Frances Crisler, Cushman & Wakefield

Mike Dempsey, Foundry Commercial

Eric Donaldson, Cushman & Wakefield

Ben Douglas, Crescent Communities, LLC

John Ernstes, Eagle Commercial Realty

Rebecca Herron, MPV Properties

Thomas Hipp, Whiteside Properties

Evan A. Hodges, MECA Commercial Real Estate

Ryan Kendall, Avison Young

Andi Peretsman, Childress Klein

Claire Shealy, Beacon Partners

Addison Stratton, CBRE

A VERY SPECIAL THANK YOU!



V O L U N T E E R S

Clark Alcorn, MPV | John Beall, Real Estate Development Partners | Jessica Brown, Cushman & Wakefield | Emily Cline, MW Commercial Realty | Andre Collins, First & Early Partners | Katie Corrie, First & Early Partners | Frances Crisler, Cushman & Wakefield | Claiborne Dandridge, Foundry Commercial | Kelvin Day, Park Commercial | Mike Dempsey, Foundry Commercial | Ben Douglas, Crescent Communities | John Ernstes, Eagle CRE | Rusty Gibbs, The Nichols Company | Matt Gonnerman, Regent CRE | Greg Gosselin, Colliers International | William Haygood III, Boundry Street Advisors | Omer Heracklis, S&ME, Inc | Thomas Hipp, Whiteside CRE | Nicole Hoogland, Foundry Commercial | Ross Howard, JLL | Kim Kendall, Colliers International | Andy Kosse, Civil & Environmental Consultants | Parker Levy, Colliers International | Alex Mann, Thrift Commercial Real Estate | Terry Martin, Vari | Mary McClure, Northwood Office | Marty McLaughlin, Park Commercial Real Estate | Joe Meyer, Interior Architects | John O'Neill, U.S. Bank | Geoff Partel, Legacy Real Estate Advisors | Bailey Patrick, Jr., MPV Properties | Andi Peretsman, Childress Klein | Tom Phillips, Ranger Construction | Katie Reilly, Ragona Architecture & Design | Abby Rights, Avison Young | Taylor Sauce, Vari | Robert Settle, Commercial Carolina | Erin Shaw, Beacon Partners | Kristy Sherman, Vari | John Sozzi, First Bank | Josh Suggs, MPV Properties | Ryan Thompson, Childress Klein | Matt Treble, Cushman & Wakefield | Marshall Williamson, Lincoln Harris | Dorsey Zaharis, Colliers International

2023 ALLIANCE SPONSORS

CHAIRMAN



CHAMPION



PARTNER



FOUNDATION

CBRE
Crescent Communities
First & Early Partners
Prologis
Ragona Architecture & Design

SUPPORTING

Cresa Carolinas
Foundry Commercial
Insite Properties
KDC Real Estate Development & Investments
MECA Commercial Real Estate
Piedmont Properties of the Carolinas, Inc.
Strata Project Management Group
The Spectrum Companies